

Message Text

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54

ACTION EUR-12

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R 091509Z JUL 76
FM AMEMBASSY BELGRADE
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AMEMBASSY ATHENS
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AMCONSUL MILAN

UNCLAS BELGRADE 4516

USDOC FOR BIC/OIM/SAD ALSO PASS TO BIC/OIM/SIPS FOR STRAUS
LEON

E.O. 11652: NA
TAGS: BEXP YO
SUBJ: FY 1977 AVIONICS TECHNICAL SALES SEMINAR

REF: BELGRADE 4094 AND USDOC 10263

1. YUGOSLAV CIVIL AIR AUTHORITY IS NOW FORMULATING PURCHASE
AND CONSTRUCTION PLANS FOR THE PERIOD 1976-1980. OPTIMUM
TIME FOR THE SEMINAR TO COINCIDE WITH THEIR PLANNING WOULD
BE OCTOBER-NOVEMBER OF THIS YEAR, BUT EARLY IN JANUARY IS
STILL ACCEPTABLE. IN ORDER FOR AMERICAN COMPANIES
TO PARTICIPATE FULLY IN THE CIVIL AIR PLANNING PROCESS
EMBASSY RECOMMENDS A TWO DAY STOPOVER IN BELGRADE WITH THE
SEMINAR ITSELF TAKING PLACE ON JAN 10 AND INDIVIDUAL
APPOINTMENTS SET FOR JAN 11. ALTERNATIVE DATES WOULD BE
JAN 12 AND 13.

2. YUGOSLAVS HAVE A SPECIAL INTEREST IN TOPICS CONCERNING
GROUND NAVIGATION FACILITIES SUCH AS DIRECTION FINDERS
AND DISTANCE MEASUREMENT EQUIPMENT. SPECIFIC COMPANIES
OF INTEREST INCLUDE MOTOROLA AND BUTLER. OTHERS
OFFERING GROUND NAVIGATIONAL FACILITIES WOULD ALSO BE
WELL RECEIVED.

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3. EMBASSY PREPARED TO TRANSLATE AND PUBLISH AT DOC
EXPENSE ANY PROMOTIONAL MATERIAL OR TECHNICAL PAPERS FOR
THE SEMINAR. PROCEDURE IN THE PAST HAS BEEN TO
PUBLISH FULL LENGTH TECHNICAL PAPERS IN ENGLISH, BUT
ALL OTHER MATERIAL IN SERBO-CROATIAN. PAPERS WOULD BE
DISTRIBUTED AFTER SEMINAR PRESENTATION.

4. FOR STRAUSS LEON:
KITANOVIC OF YUGOSLAV CIVIL AIR AUTHORITY ATTACHES
CONSIDERABLE IMPORTANCE TO THE LITERATURE ON THE LATEST
GENERATION OF RADAR EQUIPMENT WHICH WAS PROMISED TO HIM
IN MEETING WITH YOU AND FLENER OF THE FAA. REQUEST THAT
EMBASSY BE INFORMED OF STATUS OF THIS LITERATURE AND
THAT IT BE SENT THROUGH THE EMBASSY IF NOT ALREADY
MAILED.
SILBERMAN

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NNN

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